



Supplier of Oil Country Tubular Goods,
Associated Products & Services



Bart Duijndam
CEO & Managing Director
 ITECO Oilfield Supply Group

When I created ITECO in 1997 I realised that there was an opportunity to do something different. By taking large volume mill runs, combined with spot trading and adding value through supply chain management distribution, we could offer a bespoke package solution to our Customers. This had the effect of de commoditizing the product to add flexibility and value.

When I reflect on how things have developed, In 1997 I saw there was an opportunity, the way I like to do things is see how far it would go. I really didn't think it would go this far, but now I think it will go alot further. You just have to adjust the horizon as you go.

ITECO is a supplier of Oil Country Tubular Goods (OCTG) with a stronghold in the oil and gas supply industry for the last 18 years. With presence in 12 countries through its sales offices and stockyards, ITECO is supported by its strong professional team, which has a collective industry experience of OCTG trading, distribution and manufacturing expanding many years.

The leading products and services provided by ITECO are recognised by Major International Oil and Gas Companies as well as Renewable Energy Companies. Our offerings at ITECO include: OCTG (Oil Country Tubular Goods), Line pipe and Drill pipe. Then moving on to the more advanced technical services of Materials and Connections Selection, Supply Chain Management, Inspection and Engineering Services. Owing to our experience and network building efforts, ITECO has built a strong client base over many years. Managing the relationships and ensuring on time delivery of quality products allows us to continually secure repeat business and support long-term supply and service contracts.

Company Philosophy

Our objective is to provide a solid platform of products and services that we offer to our customers. That includes;

- Supply of API and emerging Premium Joint technology
- Monthly mill capacity allocations that allow better than industry standard delivery
- Distribution centres in Amsterdam – Holland, Dubai – United Arab Emirates, Sohar – Oman, Batam – Indonesia, Singapore, Alexandria – Egypt and Aberdeen – United Kingdom
- Sound operational and logistics expertise
- Technical support and back up

Our philosophy is to develop our organisation within the framework of a spirited and intimate company mentality. This enables us to be agile and respond quickly to customers' needs.

With continued dedication from our team of employees from our wide network of business functions, we strive to nurture cordial relationships and maintain a positive 'will do' attitude.

The leading products and services provided by ITECO / PESECo are recognised by Major International Oil and Gas Companies as well as Renewable Energy and Geothermal development drilling Companies.

OCTG Casing, Tubing & Jewellery

Line Pipes

Drill Pipes

Geothermal Supply

Integrated Supply Chain Management

Stocking Programmes and Pipe Management

Inspection Services

Specialists in supply of drilling and production equipment (PESECo)

Integrated engineering services (PESECo)





Supply Chain Management

The cycle of delivery can be completed at a faster pace when the inventories are strategically located. ITECO is not only a believer in this mantra but also a doer.

Our extensive and strategically located inventory in Europe, Africa, Middle East and the Far East is available for immediate shipment world-wide. Our experience and understanding of the market drives us to ensure that we have sufficient stocks of standard materials to satisfy the majority of well designs.

The Industry we serve, relies on a strong team to develop valuable partnerships sustained over a long time. We have developed such relationships with our Customers and so too our suppliers. Allowing us to hone our ex stock capability & mill supply locations to the delivery required and drilling location of our Customers.

Our supply philosophy is aligned to service two distinct Customer types. Small to medium sized Companies who are managing late AFE approvals and need to capitalize on sourcing equipment for one or multi well operations quickly. Then those larger Companies, who have longer term drilling plans, where we can use our supply chain management expertise to combine mill run and ex stock materials. In many cases material is stored in country, at or close to the client rig site, available for immediate call off.



PESECo
Petroleum Equipment Supply Engineering Company Ltd
Introduction

Petroleum Equipment Supply Engineering Company Ltd (PESECo) are a UK company established in 1998 and are specialists in the supply of drilling and production equipment along with integrated engineering services. PESECo have supplied many different operators with equipment and engineering consultancy services for drilling and production operations on a world wide basis. We are now part of the Iteco Oilfield Supply Group of companies.

PESECo have documented quality, health, safety and environmental procedures in place. We are registered under BS EN ISO 2008-9001.

Equipment has been supplied to the UK, Holland, Norway, West and North Africa, Kurdistan, Iraq, Turkmenistan, Azerbaijan, Pakistan, Bangladesh, Australia, Ukraine and Vietnam amongst other locations.

Our customer list includes, Shell, Statoil, RWE-DEA, Woodside, Maersk however, the majority of our business has been with the smaller operators such as Regal Petroleum, Addax, Tullow Oil, Sonangol, ADC, Lundin, TTOPCO, Al thani Petroleum, Premier Oil, Peak Petroleum, CSS, Star Energy, NRG Vitol.

In Kurdistan, PESECo have over the past 7 years, supplied OCTG, Wellheads & XMAS Trees and Engineering Consultancy & Services to ADDAX, TTOPCO, HKN, KAR Group, GKPI, Afren, Heritage Oil Search, amongst others.

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